

### A GLOBAL STUDY

### 32 MARKETS

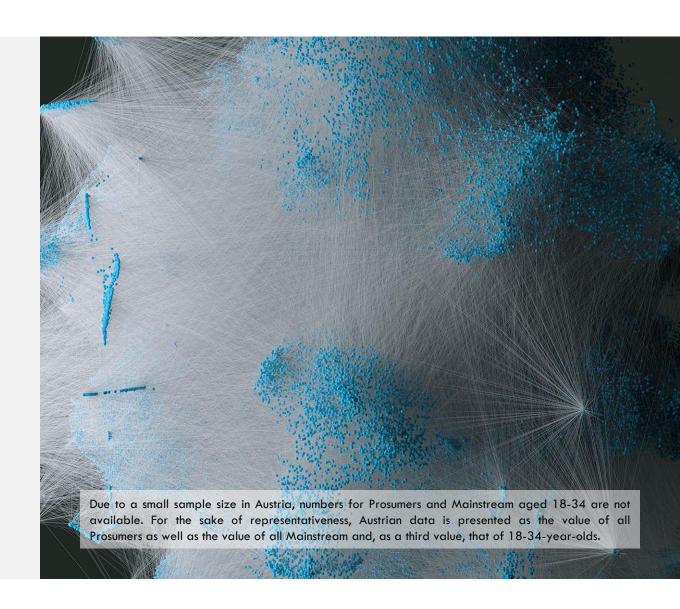
Australia . Austria . Bangladesh . Belgium . Brazil . Canada . China . Czech Republic . Denmark . France . Germany . India . Ireland . Italy . Japan . Mexico . Morocco . Norway . Peru . Philippines . Poland . Portugal . Russia . Saudi Arabia . Singapore . South Africa . Spain . Switzerland . United Arab Emirates . Ukraine . United Kingdom . United States

17,500 PEOPLE

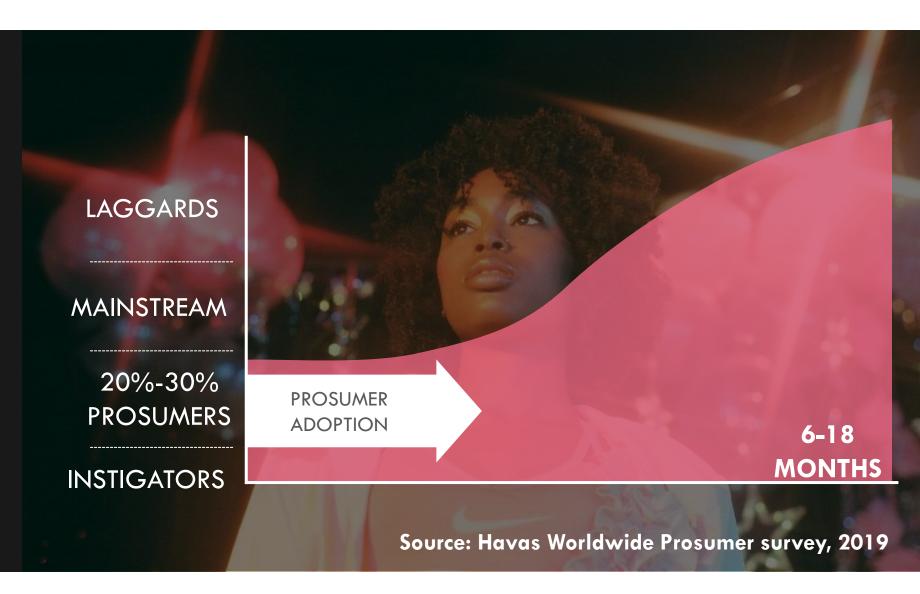
2,700+ 18-34s in

Top Markets

AT FR US CN GB BR IN



# WHO ARE PROSUMERS?







### **SOCIAL LIFE**

64%
PROSUMERS

60%
MAINSTREAM

I have felt lonelier during this pandemic than ever before.

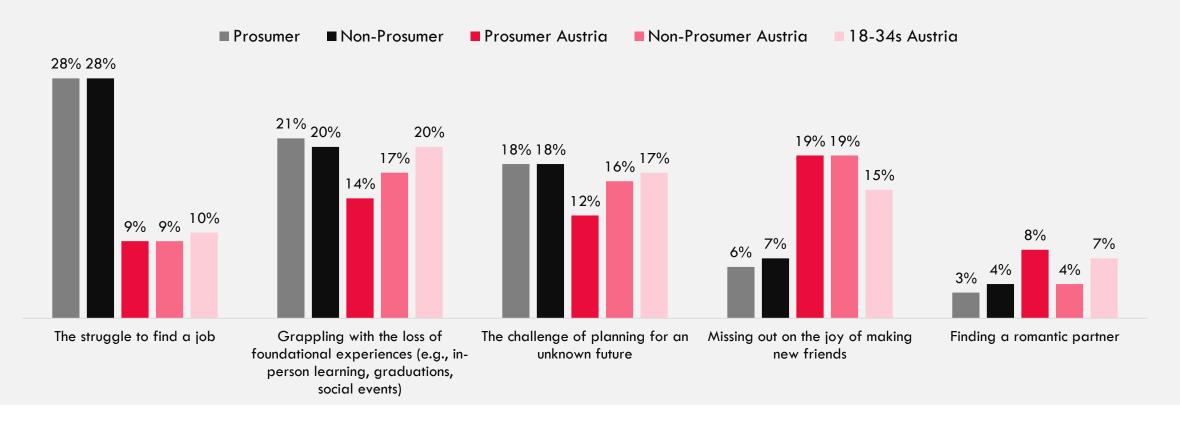


53 / 43 / 52

PROSUMERS / MAINSTREAM / 18-34s



## IN THE WAKE OF COVID-19, THE MOST SIGNIFICANT HARDSHIP FOR MY GENERATION HAS BEEN:





### **GROWING UP IN DIFFICULT TIMES**

67%
PROSUMERS

65% MAINSTREAM

Today, it's harder to be 20 years old than it was 20 years ago.















76/71 62/63 92/81 64/65 65/62 79/81





### **SACRIFICES HAVE BEEN MADE BUT THEY'RE NOT FULLY** RECOGNIZED BY THE ELDERS

My generation has had to make many sacrifices because of the COVID-19 pandemic.

YOUTH

82% **PROSUMERS** 

**73**% **MAINSTREAM** 















**ELDERS** 

















100/64 75/59 100/76 67/45

75/49



### **DOES SELFISHNESS REIGN SUPREME?**

53% GEN-Z

23% BOOMERS

Society is too obsessed with protecting old people, often forgetting that the youth are our future.















73/63 42/39 52/52 42/44 44/42 53/65





## THE YOUTH HAVE REACHED A STATE OF LIBERATING ANGER

50%

of interrogated youth feel angry because of the pandemic.



# THE FALL OF BOOMER ERA





### THE SEED OF A REVOLUTION **AMONG THE YOUNG**

**75% PROSUMERS** 

71% **MAINSTREAM** 

I think it takes radical actions to bring about real change.















82/86 72/59 24/25 78/66 78/76 82/83



## SHOULD WE **«SACRIFICE THE PRESENT FOR THE SAKE OF THE**

**FUTURE»?** 

87% **PROSUMERS** 

**75% MAINSTREAM** 

After the pandemic, I will make up for lost time and live my life to the fullest.







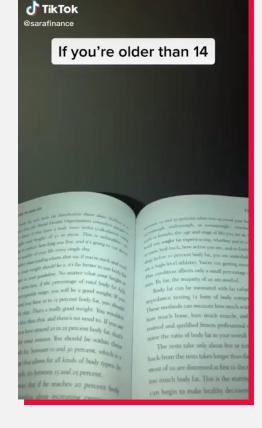








88/81 84/72 89/75 90/78 95/80 96/88





### **MUST WE «STUDY TO BE SUCCESSFUL»?**

**72% PROSUMERS** 

68% **MAINSTREAM** 

I think more and more that one can have a successful life without receiving a university degree or diploma.







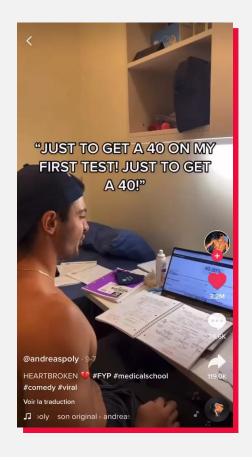








69/74/73 67/65 72/64 59/57 85/75 72/71 71/76





### **MUST WE «WORK MORE TO EARN MORE»?**

66% **PROSUMERS** 

**62**% **MAINSTREAM** 

I'd rather take a job with a lower wage that allows me more flexibility to balance work-life as opposed to having a higher paid position job that consumes all of my time.















71/66 62/62 61/52 67/63 69/62 85/77



### **MUST WE «VOTE TO BE A GOOD CITIZEN»?**

**73% PROSUMERS** 

60% **MAINSTREAM** 

I prefer to be an activist for the causes I care about as opposed to committing to a political party.













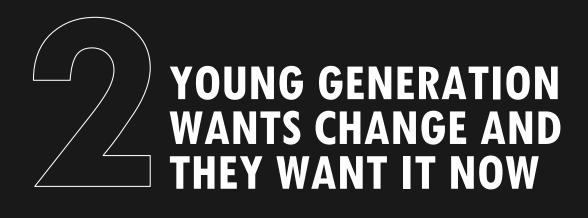


62/47/50 85/70 67/57 71/57 68/55 80/62 80/71



## HATE SOMETHING? CHANGE SOMETHING

FROM PARALYZING ANGER TO CHANGING NOW







### **FUTURE IS MEANINGLESS SO LET'S CHANGE IT**

90% **PROSUMERS** 

85% **MAINSTREAM** 

The worst thing about COVID-19 is not knowing when it will end.







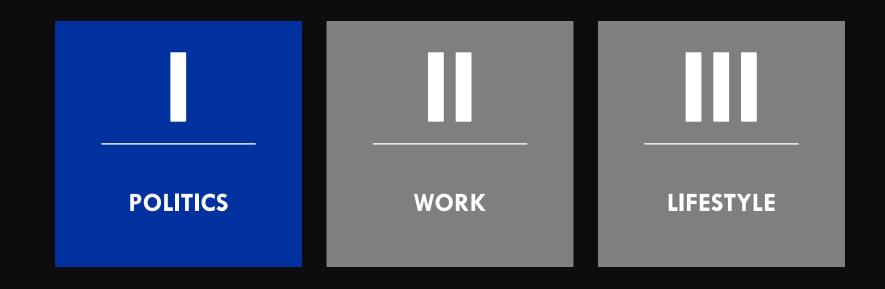






92/88 91/83 83/79 89/87 96/94 91/81





### THEY GAVE UP ON CONVENTIONAL POLITICS

**PROSUMERS** 

61% **MAINSTREAM** 

Political leaders are disconnected from the aspirations of today's younger generation.















83/67 65/61 38/37 83/68 67/64 79/71

Régionales 2021 : « On observe une abstention des jeunes plus forte à chaque élection, mais une participation soutenue aux mouvements de protestation »



### BUT REMAIN THE MOST ENGAGED GENERATION

**75% PROSUMERS** 

**62**% **MAINSTREAM** 

Even if younger generations are less politicized than older generations, they are the most engaged in their own way.













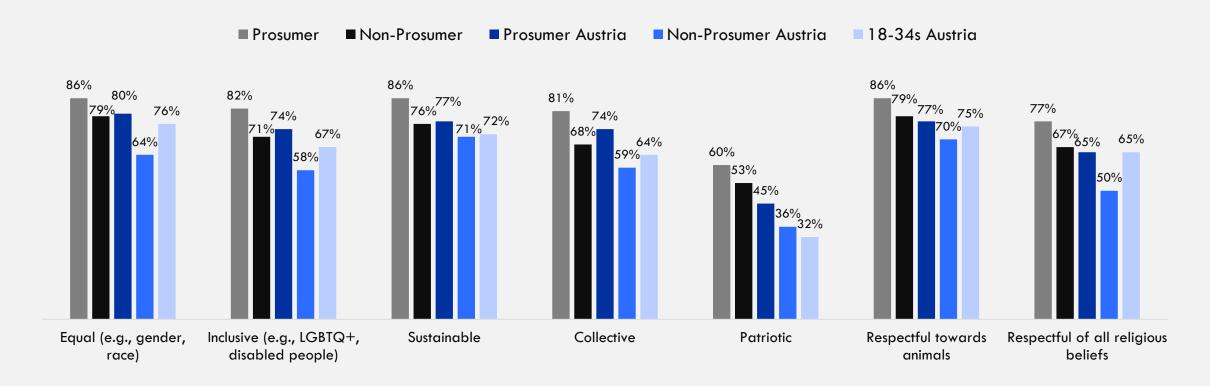


90/65 65/61 84/69 71/59 78/66 85/82





## I THINK MY GENERATION IS LEADING THE FIGHT FOR A WORLD THAT IS MORE:





### TO BRING CHANGE THEY CHOOSE ACTIVISM OVER POLITICS

73%
PROSUMERS

60%
MAINSTREAM

I prefer to be an activist for the causes I care about as opposed to committing to a political party.















85/70 67/57 71/57 68/55 80/62 80/71

We can't save the world by playing the rules, have to be changed. Everything needs to be change- and it has to start today

G. Thunberg

Brut's activism content engagement vs. average engagement rate

FR 1,6x average engagement

US 1,5x average engagement

IN 1,2x average engagement

### **ACTIVISM OVER POLITICS TO** FIGHT FOR THE PLANET

45% **PROSUMERS**  35% **MAINSTREAM** 

I am personally engaged in some form of activism for the planet.















58/40 42/35 45/39 48/27 63/42 59/50



### **ACTIVISM OVER POLITICS TO** FIGHT FOR SOCIAL EQUALITY

46% **PROSUMERS** 

36% **MAINSTREAM** 

I am personally engaged in some form of activism for social equality.















47/31 42/33 58/57 39/24 72/52 56/61



### **ACTIVISM OVER POLITICS TO** FIGHT FOR GENDER EQUALITY

40% **PROSUMERS** 

31% **MAINSTREAM** 

I am personally engaged in some form of activism for gender equality.















51/34 28/32 45/42 42/23 52/36 53/51



### **ACTIVISM OVER POLITICS TO RETHINK HISTORY**

48% **GEN-Z** 

28% **BOOMERS** 

I support removing statues of controversial historical figures from public spaces.















36/33 49/50 52/47 51/17 38/25 61/50



### **ACTIVISM THROUGH SOCIAL**

89% **GEN-Z** 

**62**% **BOOMERS** 

Social media empowers me to support causes I care about.





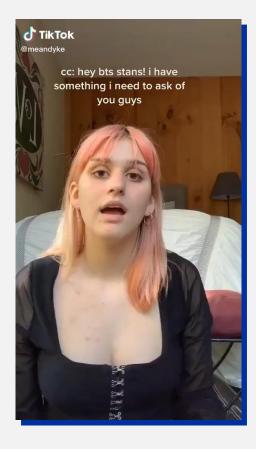








91/100 86/67 96/100 51/67 95/100 85/100





### TO HELL WITH BULLSHIT JOBS

**78% PROSUMERS** 

**70% MAINSTREAM** 

My generation is tired of bullshit jobs and craves work that will have a real impact.







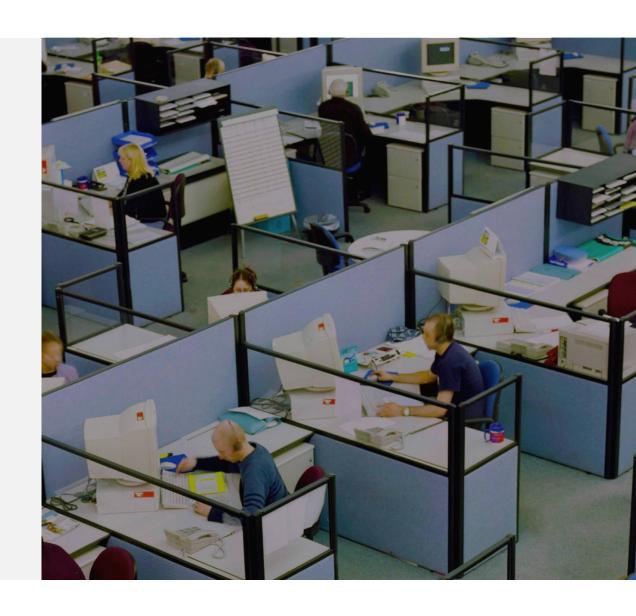








91/76 77/65 71/60 73/71 78/71 87/80



### **WORK UNCHAINED**

LEA

### The Great Resignation Is Here, and It's

**Real** People are quitting their jobs at a higher than usual rate. What can businesses do to keep their workers?

BY PHILLIP KANE, CEO AND MANAGING PARTNER, GRACE OCEAN @THEPHILLIPKANI



As The Pandemic Recedes, Millions Of Workers Are Saying 'I Quit'

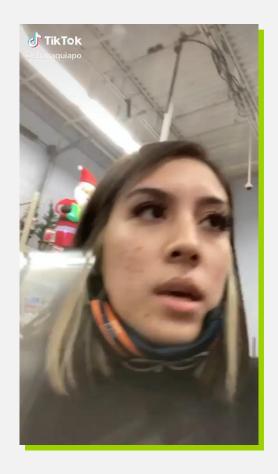
June 24. 2021 · 6:01 AM ET



Survey: 40% of employees are thinking of quitting their jobs

#### **#QUITMYJOB**

162 millions views



### TIME REGAINED: A NEW WORK-LIFE BALANCE

66% **PROSUMERS** 

62% **MAINSTREAM** 

I'd rather take a job with a lower wage that gives me more flexibility to balance work-life as opposed to having a higher paid position that consumes all of my time.















64/44/54

71/66 62/62 61/52 67/63 69/62 85/77





#### TIME FOR YOURSELF

63% **PROSUMERS** 

**58%** 

**MAINSTREAM** 

The pandemic has made me realize that  ${\sf I}$ should prioritize making time for myself.



















#### TIME FOR YOURSELF

#### TIME FOR FAMILY

37% **PROSUMERS** 

35% **MAINSTREAM** 

The pandemic has made me realize that I should: Settle down and start a family - or devote more time to the family I already have.

















#### **TIME FOR CAUSES**

**67%** 

**57%** 

**PROSUMERS** 

**MAINSTREAM** 

I want to work less and dedicate more time to causes that matter to the world.















64/46/53 63/51 54/54 80/70 66/57 71/58 72/75



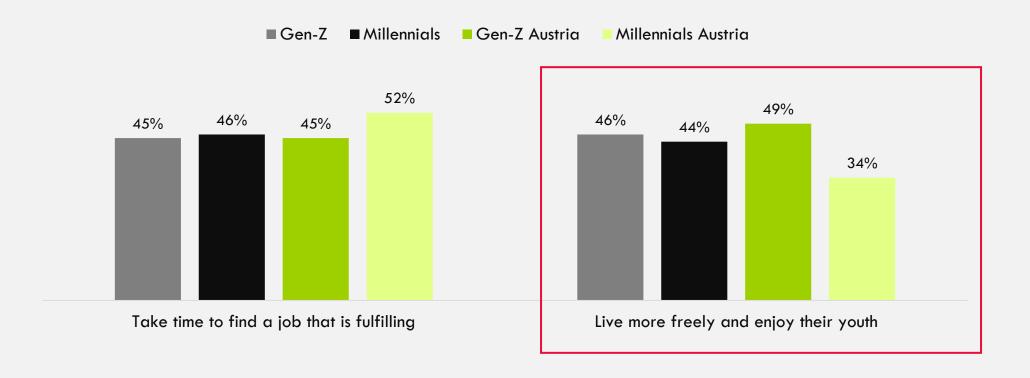
TIME FOR YOURSELF





#### UNIVERSAL INCOME FOR A MEANINGFUL LIFE

I support a universal basic income for my generation because it could help us to:





#### **BIG COMPANY BEATS START UP MANIA**

20%
PROSUMERS

29% MAINSTREAM

I'd prefer to work for a small company to avoid corporate politics/hierarchy.



27 / 39 / 33

PROSUMERS / MAINSTREAM / 18-34s

44%
PROSUMERS

37%
MAINSTREAM

I'd prefer to work for a bigger company to work on bigger projects with a bigger impact.



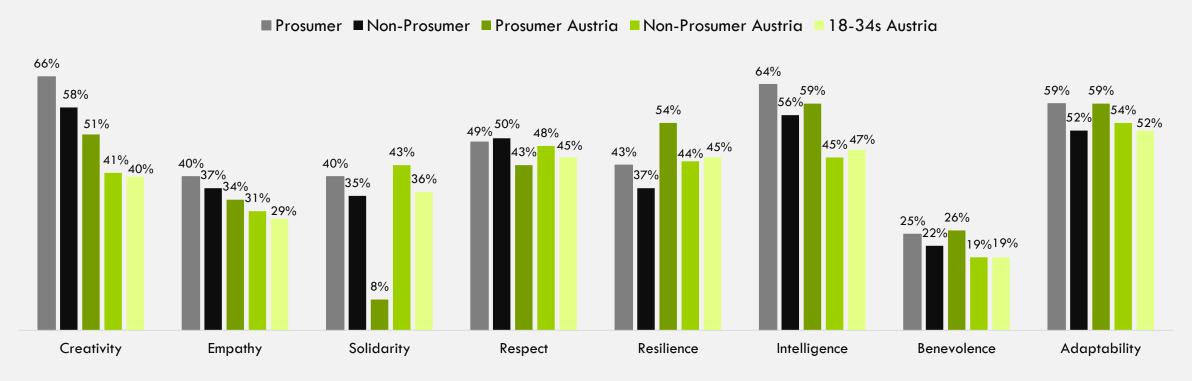
43 / 31 / 39

PROSUMERS / MAINSTREAM / 18-34s

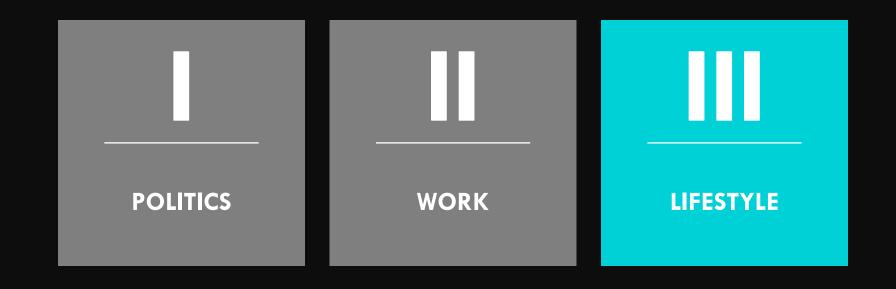


#### **NEW VALUES AS CREATIVITY UPSET MANAGEMENT PRECEPTS**

In the future, the skills that will be valued most are:







## THE YOUTH WANT TO BUILD A NEW WORLD THAT SUITS THEIR ASPIRATIONS

#### FROM OWNERSHIP TO SHARING

**75% PROSUMERS** 

69% **MAINSTREAM** 

I want my generation to build a world that values sharing over ownership.















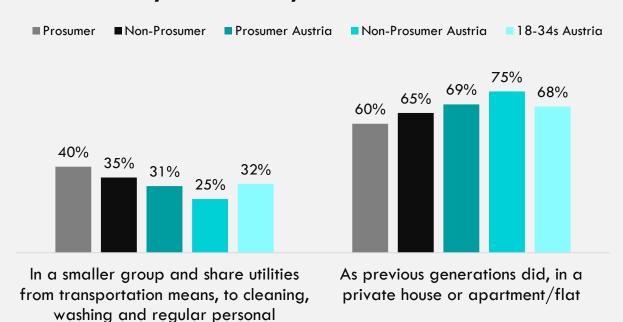
71/57 81/64 79/63 68/64 90/85 83/82



### FROM LIVING ALONE TO COMMUNITIES

maintenance, etc.

#### My ideal lifestyle would be to live:





#### FROM CARNIVORES TO VEGETARIANS

40% **PROSUMERS** 

**MAINSTREAM** 

To solve the world's problems, I'm personally ready to become vegetarian.















32/28 30/39 34/33 48/34 44/33 68/67

#### Le Monde

« Une tendance forte chez les jeunes » : le végétarisme, nouveau marqueur générationnel et social

Si le régime sans viande, qui reste marginal en France, se développe dans l'ensemble de la population, ce sont les jeunes qui s'y convertissent davantage, et en particulier les plus favorisés socialement. Ils l'envisagent comme un mode d'action pour la défense de l'environnement.

#### FROM PARENT'S NEST TO **CHILD FREE**

51% **PROSUMERS** 

51% **MAINSTREAM** 

Saving our planet will require radical action like not having children.















51/50 68/53 22/28 61/62 35/37 65/70



# IS THIS THE END OF CONSUMPTION SOCIETY?





#### THE TEMPTATION TO DECREASE

**73**% **PROSUMERS** 

68% **MAINSTREAM** 

I want my generation to build a world that is less consumption-obsessed.

**PROSUMERS** 

**62**% **MAINSTREAM** 

To solve the world's problems, I'm personally ready to live a more minimalist lifestyle.































#### **ENJOY NOW**

89%
PROSUMERS

1

We need to create as much urgency for ecological challenges as we have for the COVID-19 pandemic.

53%
PROSUMERS

The COVID-19 crisis has made me more inclined to live in the present and not to plan for the future.



**59% PROSUMERS** 

**57% MAINSTREAM** 

To solve the world's problems, I'm personally ready to stop buying fast fashion.















67/62 58/54 25/38 70/58 59/53 64/64

#### **ENJOY NOW**



15 billions \$ Shein valuation



43% **PROSUMERS** 

43% **MAINSTREAM** 

To solve the world's problems, I'm personally ready to avoid air travel.









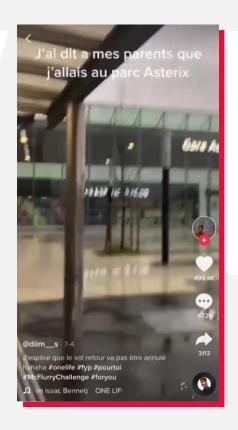






53/49 49/44 24/30 53/45 54/40 61/60

#### **ENJOY NOW**





#### **ENJOY NOW**

72%
PROSUMERS

64% MAINSTREAM

To solve the world's problems, I'm personally ready to produce more of the things I use.







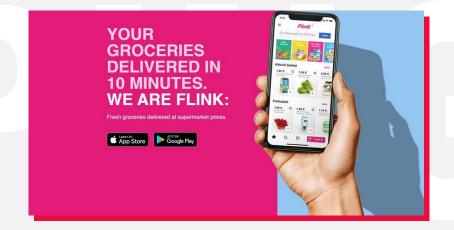








74/64 70/60 57/54 74/61 89/74 91/84







#### THE YOUTH EXPECT COMPANIES TO BE DRIVERS OF CHANGE

87%
PROSUMERS

76% MAINSTREAM

I expect large companies to contribute positively to the world of tomorrow.















85/74 79/65 92/80 82/74 93/87 93/84

#### Kering Goes Entirely Fur Free

Kering has taken the decision to stop using animal fur. Starting from the Fall 2022 collections, none of the Group's Houses will be using fur.

#### **CONSUME LESS BUT BETTER**







#### Once Threatened, Europe's Night Trains Rebound

With growing concern over the environmental impact of flying, sleeper train service, long considered old-fashioned and nostalgic, is picking up steam.







# MAKE A SUSTAINABLE FUTURE ATTRACTIVE





**BE RADICAL** 

### It's like milkbut made for humans.





#### IN A NUTSHELL

- O Placing youth as our top priority and imagine a desirable future with them.
- Reinvent representation at the crossroads of activism and political engagement.
- Liberate their creative energy within the corporate environment and give them enough room to express it.
- Use their will to "enjoy and change now" as a way to transform our consumption society.

#### **TABLE RONDE**





Founder of Coalitions and author of « Ma génération va changer le monde »





**Sylvain Louvet** 

Deputy Editorial Director of BrutX and Albert-London Prize 2020

