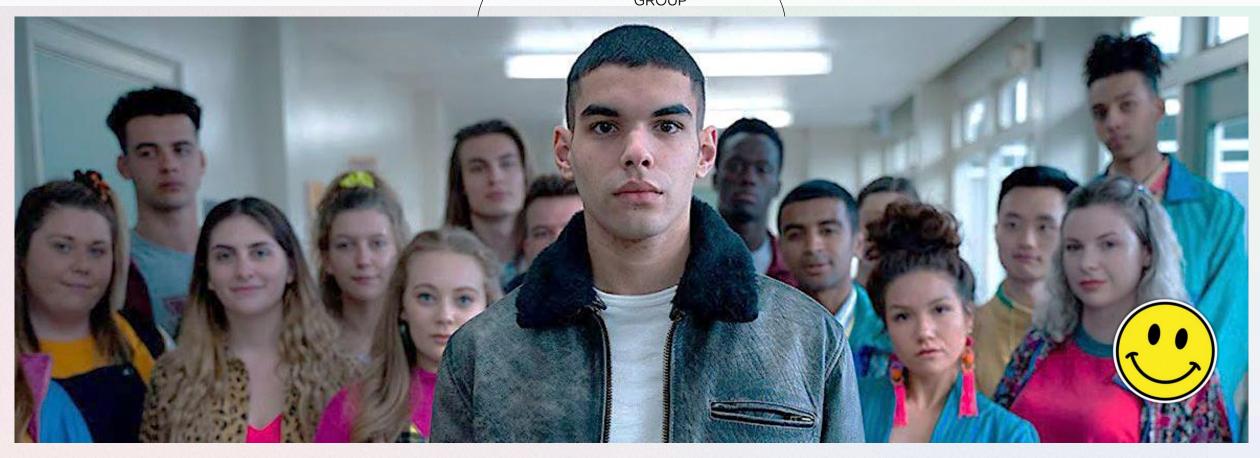
The new power of communities

PROSUMER REPORT



OCTOBER 2022



PROSUMER REPORT

Who are prosumers?

LAGGARDS MAINSTREAM 20%-30% **PROSUMER PROSUMERS ADOPTION** 6-18 months **INSTIGATORS**

30 markets

African Region • Argentina • Austria • Brazil • Canada • China • Colombi a Czech Republic • Denmark • Finland • France • Germany • Greece India • Ireland • Italy • Japan • Mexico • Peru • Philippines • Poland Portugal • Russia • Saudi Arabia • Singapore • South Africa • Spain • United Arab Emirates • United Kingdom • United States

14 600 people



COMMUNITIES ARE THE FOUNDATIONS OF SOCIALIZATION

The word appeared in the 13th century, from the latin Communitas.

COMMUNITY

cum a group of people

MUNUS who shares something

87% 72% **PROSUMERS MAINSTREAM**

Belonging to a community makes it easier to socialize (make new friends, find a life partner, integrate into a new environment).





72/48



91/77



96/81



94/73



91/80



87/83

THEY CONNECT US AT ALL LEVELS

With which of these communities do you most strongly identify?

Top 3 Bottom 3 **RELIGIOUS** 18% 18% Religion **PROSUMERS MAINSTREAM** from religare, to link. 35/39 55/53 32/43 5/6 2/11 Religious Top 3 Bottom 3

NATIONAL

Enough of us have come together to carry all of us forward. Joe Biden, Inaugural Adress

19% **PROSUMERS**

20% **MAINSTREAM**

12/17

32/28 33/26

LOCAL

16% **PROSUMERS**

19% MAINSTREAM

14/15

30/26

Top 3 Bottom 3

5/10

Local

National

AUSTRIA IS DIFFERENT

With which of these communities do you most strongly identify?

TOP 3

BOTTOM 3

HOBBY

47% PROSUMERS

50%
MAINSTREAM

MY DISABILITY

0%

PROSUMERS

4%

MAINSTREAM

EDUCATION LEVEL

27% PROSUMERS

18%
MAINSTREAM

SOCIOECONOMIC STATUS

4%
PROSUMERS

4%

MAINSTREAM

GENERATIONAL

18% PROSUMERS

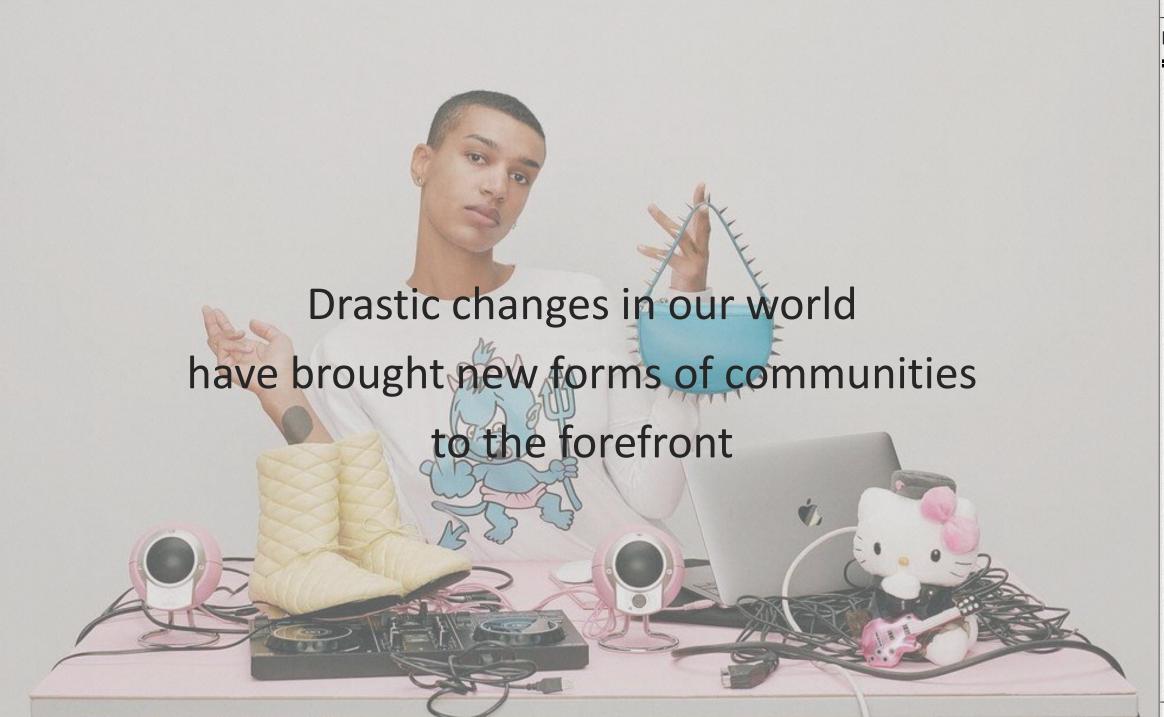
16%
MAINSTREAM

POLITICAL AFFILIATION

6%
PROSUMERS

2%

MAINSTREAM



BETC '

havas grou

PROSUMER REPORT

202

(0)

GLOBAL DIGITIZATION BROUGHT COMMUNITIES OF PASSIONS TOGETHER

With which of these communities do you most strongly identify?

28%

19%

PROSUMERS

MAINSTREAM

Online

14% **PROSUMERS** **MAINSTREAM**



You may think your interests are niche—maybe only 1 in 1,000 people like the same things as you—but with 4 billion people online, that's 4 million people who share your interests. On the internet, no niche is too niche.

Jack Conte of Patreon

The Drum

How Discord became the center of the universe for gamers

A GROWING SENSE OF INEQUALITY INCREASES THE FIGHT FOR SOCIAL JUSTICE

TOP 1 🕎

21%

21%

PROSUMERS

MAINSTREAM

I feel increasingly discriminated against because of my income level













6/9

22/20

25/25

16/13

21/26

27/28

The wealth of the 10 richest men has doubled, while the income of 99% of humanity are worse off, because of Covid-19. Oxfam

46% **PROSUMERS**

41%

MAINSTREAM

In your opinion, why are we seeing a growing emphasis on communities? There is more of a need for social justice and equality in society.









41/39

38/36

ESPECIALLY WHEN INSTITUTIONS ARE NOT UP TO THE TASK

70% 60%

PROSUMERS

MAINSTREAM

Communities grow in response to governments failing to meet the needs of the population.







73/69



70/63





86/78 77/67







Land Back: The Indigenous Fight to Reclaim Stolen Lands

HAVAS

THE CULT OF THE INDIVIDUAL LED TO THE RISE OF "IDENTITY-BASED" COMMUNITIES

52%

29%

GEN-Z

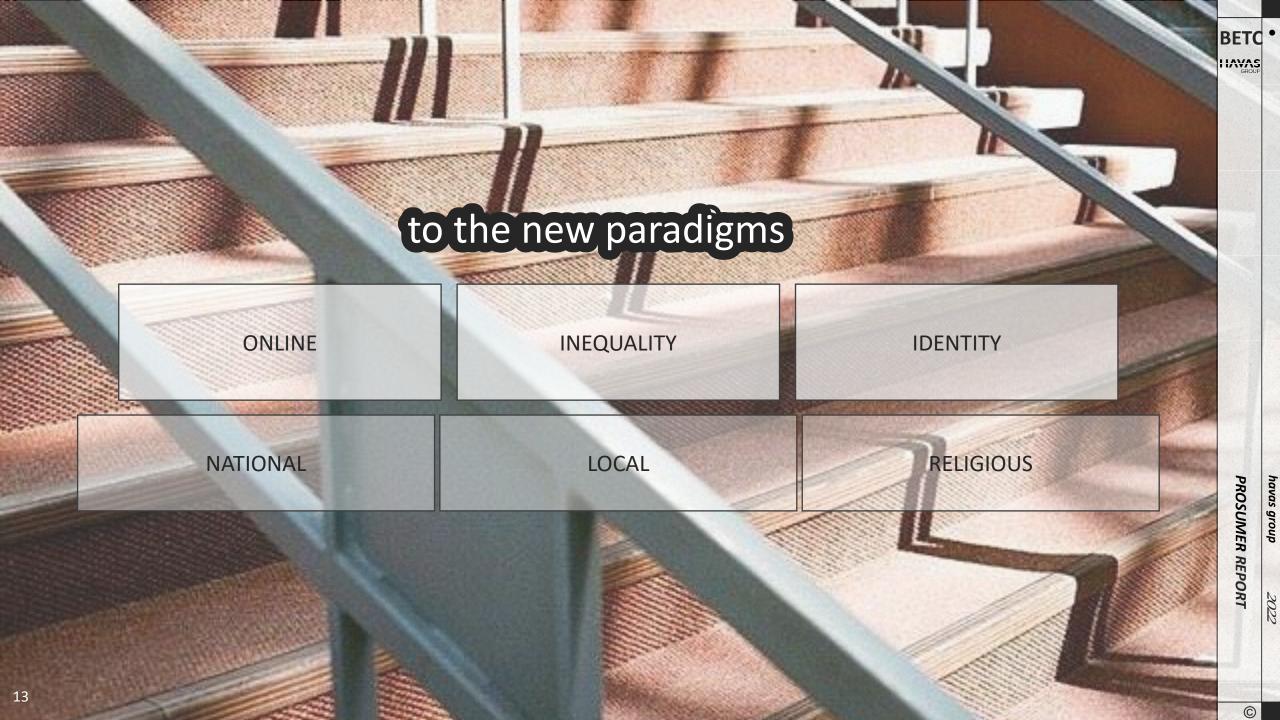
BOOMERS

The community I belong to defines who I am more than my nationality does.

> 47% 41% **GEN-Z BOOMERS**











Number of inhabitants

329,5M



Amount of mentions

412,45K

RATE

0,61%





Number of inhabitants

67,22M



Amount of mentions

1,71M

RATE

0,52%





Number of inhabitants

67,39M

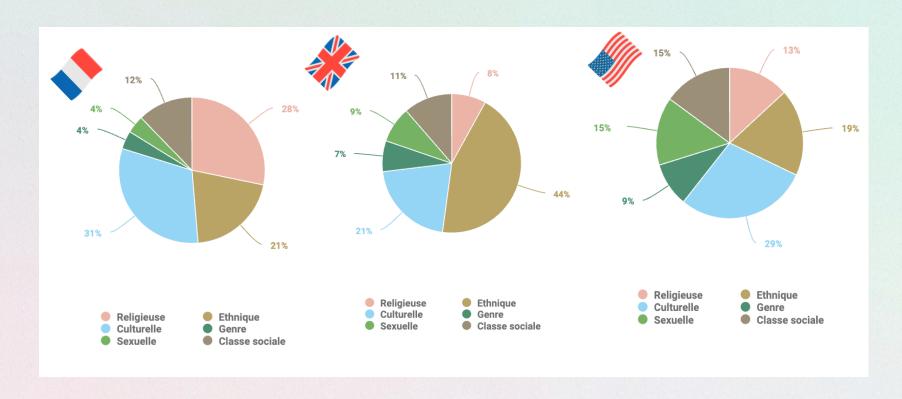


Amount of mentions

86,9K

RATE

0,13%



When discussing communities and minorities:

- In France, religious communities create the most conversations.
- In the UK, ethnic communities are at the centre.
- In the United States, there is a more fragmented and balanced division. Still, it's the cultural communities that create the most conversations.

AGENDA

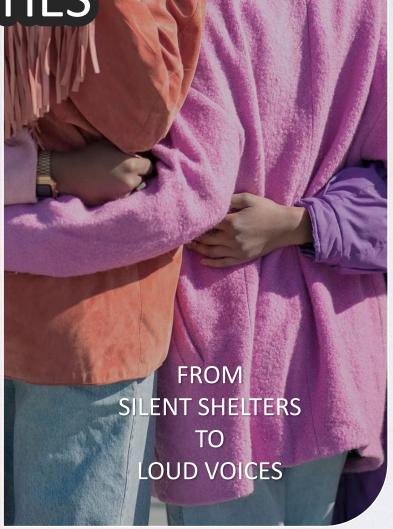
1 The transformation of communities

NEW COMMUNITIES, NEW TENSIONS

3 Lessons for brands



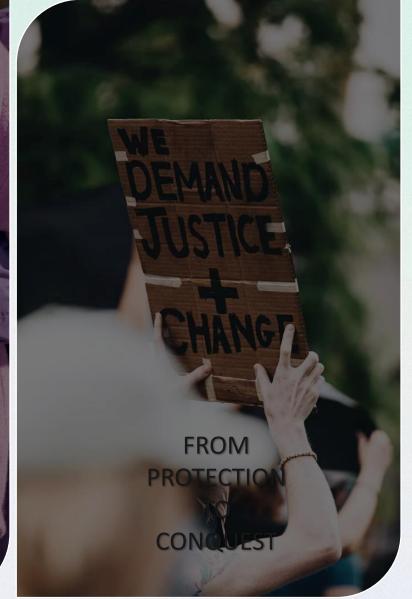












THE STRENGTH OF A COMMUNITY COMES FROM SHARING A CULTURE

73% **PROSUMERS** 64%

MAINSTREAM

The strength of a community is linked to the strength of its culture and values.









66/65





77/72

85/69

DIGICULT

MEMESIS: COMMUNITY AND SELF-DEFINITION IN THE AGE OF MEMES

"Historically, we could think of a community as a group of people living in the same location, or having the same interest in a cause, may that be a societal or for entertainment. The Meme community, on the other side, is one apart, and we will define the way it operates as "Memesis". Memesis is the process of a community creating itself through the spreading of its culture."

DEFENDING TRADITIONS AGAINST STANDARDIZATION

79%

67%

PROSUMERS

MAINSTREAM

Communities allow traditions to remain alive rather than be absorbed into the global culture.













Minority groups' living conditions and cultural evolution have been historically intertwined with the development of global order and have suffered from early to present phases of globalization. Minority groups are often cited as victims of global processes since global forces increasingly dictate the fate of local communities within nations and their regions.

THE MORE COMMUNITIES THERE ARE,

THE RICHER THE CULTURE

82%

64%

PROSUMERS

MAINSTREAM

The more communities that thrive in society, the richer our global culture will be.















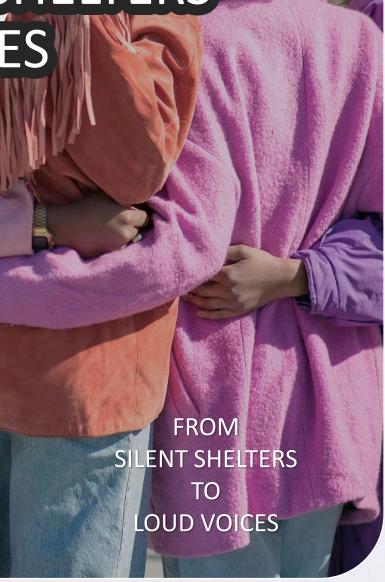
88/75

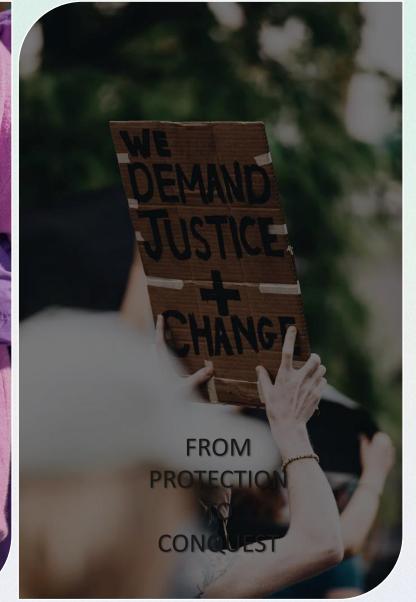


Secretary General of the United Nations









SOCIAL MEDIA IS PUTTING HUGE PRESSURE ON GEN Z

28%

GEN-Z

5% **BOOMERS**

I feel increasingly discriminated against because of my body

28% GEN-Z

14% **BOOMERS**

THE LEXINGTON LINE

How Social Media Contributes to Body Dysmorphic Behavior

Growing up with social media in this day and age is absolutely detrimental to one's self esteem and view of their own body. There are hundreds of influencers that are praised for having the perfect body when chances are, it's completely edited.

Sarah, teenager, Wheaton

PROSUMER REPORT

LEADING THEM TO ENVISION COMMUNITIES AS A SAFE SPACE



40%

23%

GEN-Z

BOOMERS

In your opinion, why are we seeing a growing emphasis on communities? There is more of a need to express oneself without feeling judged

> 28% GEN-Z

26% **BOOMERS**



CONFESSIONAL CLUBS

By Annya Mutia Suhardi and Emily Rhodes

11:01:2022 Youth: Social Media: Society

Generation Z are turning from identity-driven social media platforms to safe, anonymous and judgement-free spaces that are rooted in emotional honesty.



FROM A SHELTER TO AN ADVOCACY GROUP

52%

43%

PROSUMERS

MAINSTREAM

The strength of a community is linked to the influence it has on society.













39/28 59/47

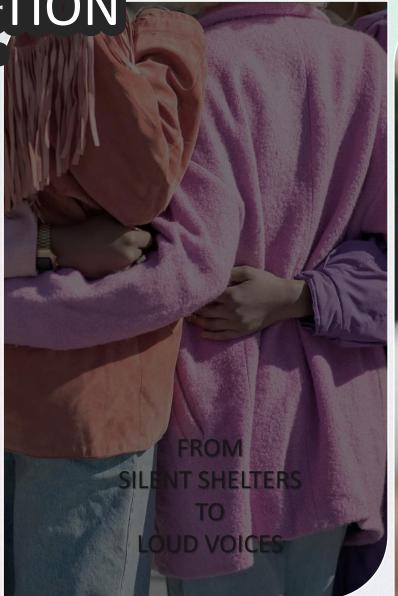


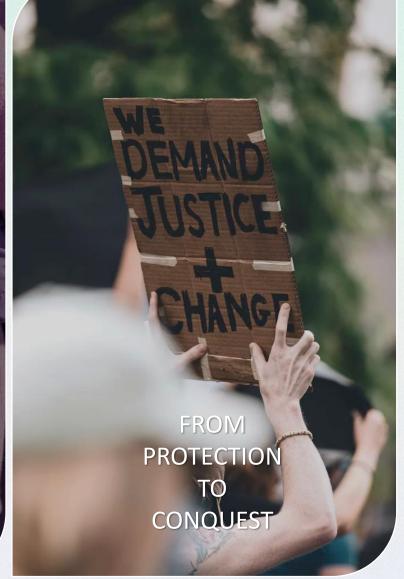
NEWS

Texas has considered dozens of anti-trans bills. These moms have helped stop them.

"I have definitely lost years off my life from this battle," said Rachel Gonzales, whose 11-year-old daughter is trans.







COMMUNITIES ARE HERE TO PROTECT YOU FROM FATE

68%

51%

PROSUMERS

MAINSTREAM

If faced with an obstacle, I know I can rely more on my community than on institutions.













83/70

59/39

77/56

Vex

Police have to repair community trust to effectively do their jobs

We should all agree: The answer is not to defund the police. It's to fund the police. Joe Biden, during his State of the Union address.

PROSUMER REPORT

52%

38%

PROSUMERS

MAINSTREAM

I rely on my community to support my rights and uphold my dignity.













À Paris, des FEMEN demandent "justice pour Julie" qui accuse des pompiers de viol



South African indigenous community win environmental rights case over mining company











28

STAND UP FOR YOUR RIGHTS!

FROM PROTECTION TO GOING ON THE OFFENSIVE

81%

69%

PROSUMERS

MAINSTREAM

The most unified communities are those built on a common fight.













69/59 84/69

96/82

78/67 88/79 83/73



COMMUNITIES AS A SOURCE OF EMPOWERMENT

76%

53%

PROSUMERS

MAINSTREAM

I feel more empowered to speak up for what is right because of the community I belong to.









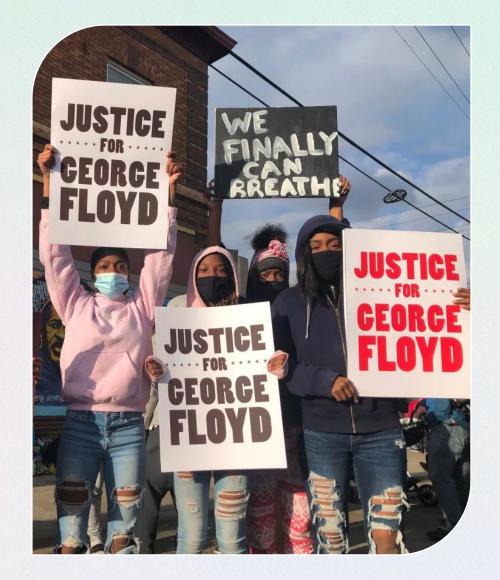




79/55 94/84 61/43

69/40

78/52 84/76



THE BIGGER THE COMMUNITY, THE STRONGER THE POWER

31%

27%

PROSUMERS

MAINSTREAM

The strength of a community is linked to the size of the community.













32/41 15/22 32/26 39/32

WitchTok, the online coven of TikTok witches, is mobilizing against racism

By Margaux MacColl July 22, 2020

#witchesforblm

46.8M vues

THIS WEEK IN ASIA

Why BTS Army and other K-pop fans are aiming their activism at Donald Trump

• Fans of the South Korean soft power export have banded together to troll the US president and champion Black Lives Matter

SHARING VALUES

FIGHTING AGAINST STANDARDIZATION

A SAFE SPACE TO RETREAT TO

A SPRINGBOARD FOR ADVOCACY

PROTECTION

EMPOWERMENT AND CONQUEST

COMMUNITIES HAVE BECOME MORE POLITICAL

70%

60%

PROSUMERS

MAINSTREAM

Communities grow in response to governments failing to meet the needs of the population.













68/61

73/69

70/63

86/78

77/67



THEY ARE BASED **ON ACTIVISM**

52%

43%

PROSUMERS

MAINSTREAM

The strength of a community is linked to the influence it has on society.













76/59

33/29

53/37

62/44 39/28

59/47



THEY BECOME **MORE VISIBLE**

76%

53%

PROSUMERS

MAINSTREAM

I feel more empowered to speak up for what is right because of the community I belong to.













61/43 79/55 94/84 69/40

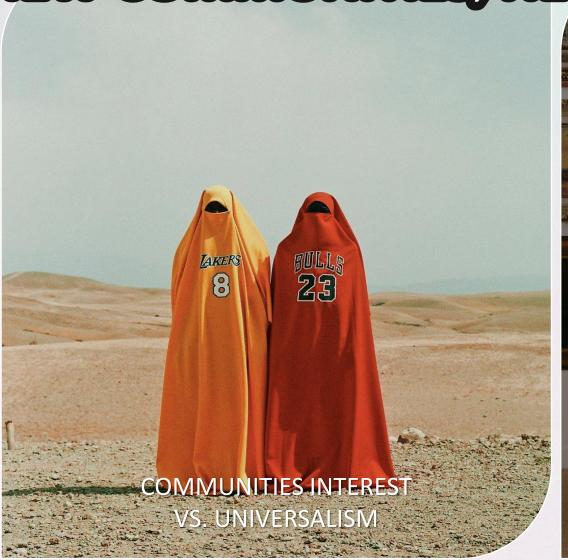
78/52 84/76



NEW COMMUNITIES, NEW TENSIONS 25 LAKERS COMMUNITIES INTEREST VS. UNIVERSALISM



NEW COMMUNITIES, NEW TENSIONS





COMMUNITIES ARE MAINLY SEEN AS A VESSEL FOR PROGRESS

63%

50% MAINSTREAM

PROSUMERS

Without community-led fights, there would be no progress in society.





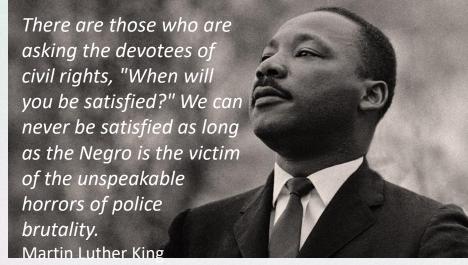








70/61 70/49 84/78 46/47

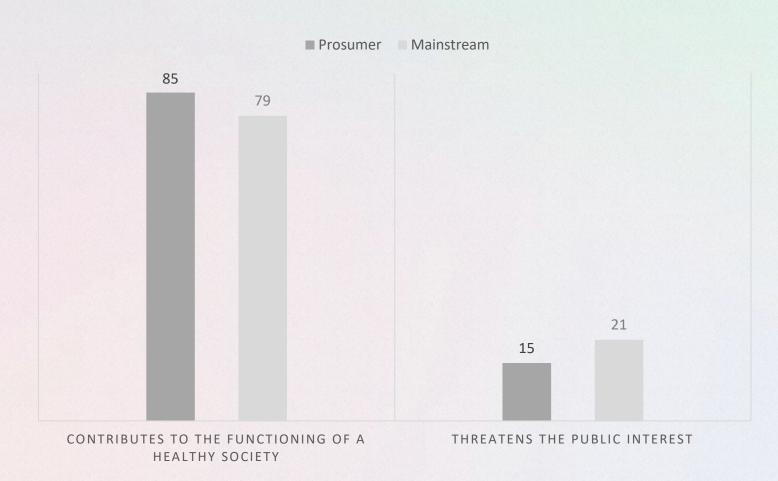




Argentina legalises abortion in landmark moment for women's rights

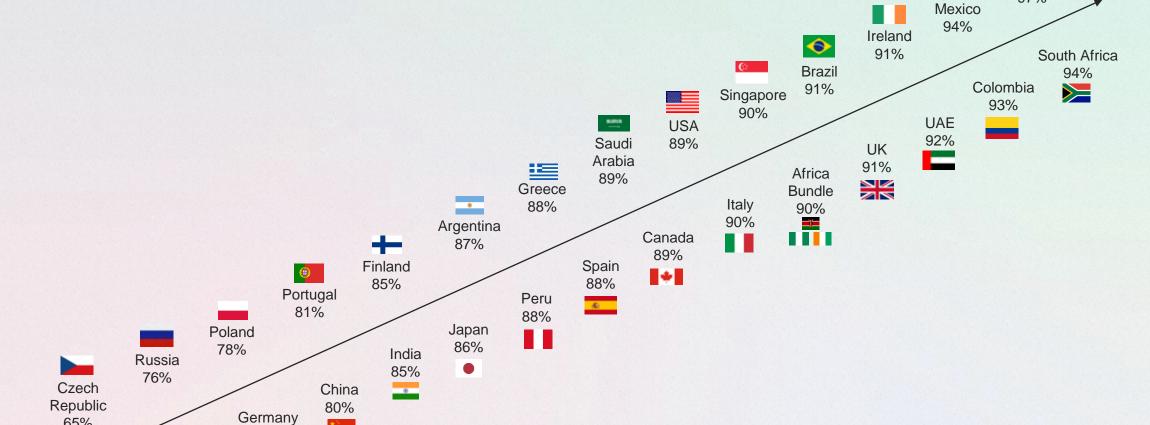
THEY CONTRIBUTE TO A HEALTHY DEMOCRACY

The increasing power of communities:



Philippines 97%

THEY CONTRIBUTE TO A HEALTHY DEMOCRACY



65%

France 55%

Austria 61%

78%

Denmark 69%

0

BUT COULD THEY THREATEN THE UNIVERSAL INTEREST?

43%

41%

PROSUMERS

MAINSTREAM

Minority communities are so selfcentered that they ignore the most pressing universal issues facing the world.



31/31



36/34









75/69 33/39

33/33

There is a difference between being a party that cares about women and being the party of women. Similarly, we can and should be a party that cares about minorities, without becoming the party of minorities. Because we are citizens first.

> Ted Kennedy Former Democratic Senator

IF THE DEBATE IS CLOSED, CAN WE ALL MOVE FORWARD?

39%

30%

PROSUMERS

MAINSTREAM

Certain conversations should be limited to members of specific communities (e.g., sexual, religious, ethnic, gender identity).













24/22 38/29

74/66

33/24 42/40 56/56

Le Monde

Les sénateurs adoptent un « amendement UNEF » permettant de dissoudre les associations faisant des réunions non mixtes racisées



Ray J Urges Straight Men To Show More **Support For Gay Men**

"I told my ni**as that there need to be more straight ni**as giving love to the gay ni**as," Ray J said.

THE FEAR OF RADICALISATION

Le Monde

Olivier Roy: «La peur d'une communauté qui n'existe pas »

Muslims are criticised for being communitarian, but are asked to react against terrorism as a community. (...)
There is no Muslim community, but a Muslim population. Admitting this simple fact would already be a good antidote to the hysteria that is taking place and will take place.

Olivier Roy, French political specialist

LADEPECHE.fr

Emmanuel Macron lance sa lutte contre le communautarisme

65% PROSUMERS

61%
MAINSTREAM

I worry about communities becoming radicalized.







84/84

55/56

71/62

NEW COMMUNITIES, NEW TENSIONS





WE CRAVE TO LEARN ABOUT OTHER COMMUNITIES

86%

68%

PROSUMERS

MAINSTREAM

I make it a point to better understand other communities by learning about their cultures and habits.











73/55

91/67

93/77

83/64

94/79 92/83

IS IT OK TO BORROW FROM COMMUNITIES?

FROM THE CULTURES OF COMMUNITIES

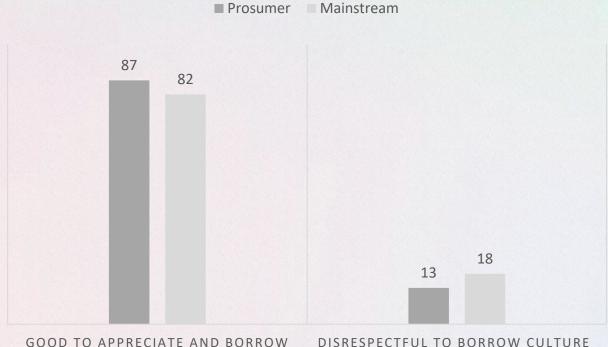
THAT AREN'T OUR OWN

VANITY FAIR

Loewe voyage dans l'univers de Chihiro avec sa dernière collection

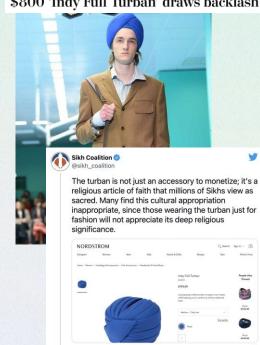


I think it is:



DISRESPECTFUL TO BORROW CULTURE FROM A COMMUNITY TO WHICH ONE DOES NOT BELONG

'Not a cute fashion accessory': Gucci's \$800 'Indy Full Turban' draws backlash



Read the full conversation on Twitter

POP CULTURE IS A CRUCIAL VESSEL FOR UNDERSTANDING

72%

48%

PROSUMERS

MAINSTREAM

I have learned about communities that are different from mine through pop culture.













47/30 77/54 96/78 71/45 71/48 76/64

64%

34%

GEN-Z

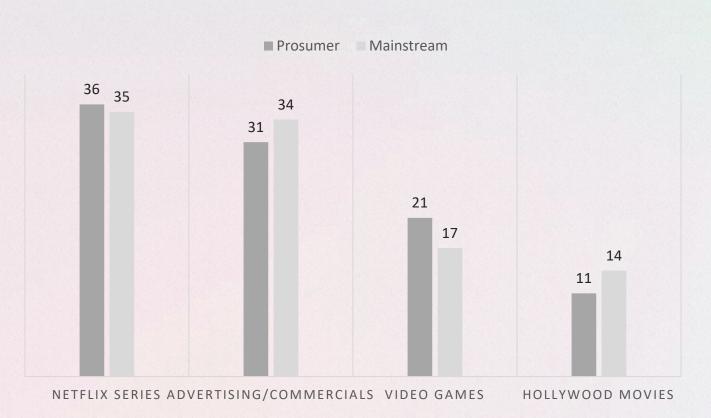
BOOMERS





THE « NETFLIX EFFECT » ON DIVERSITY

Which source do you feel best represents a diverse audience?



Le Point

Netflix : indigestion progressiste pour la génération Z ?

In Ginny and Georgia, the characters are either black, Asian, deaf, lesbian, and we forget about their personalities, as their characters revolve solely around their membership of a community. A couple of characters even argue about how many minorities they are each connected to and who is more oppressed.

Anna, History student, 18 y.o

IS THE REPRESENTATION CORRECT?

44%

34%

PROSUMERS

MAINSTREAM

I feel my community is not adequately or accurately represented in the media.













31/20

48/40

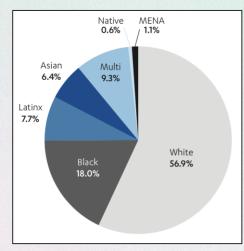
78/69

44/35

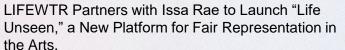
55/42

41/49

Share of film roles by race, 2021 **UCLA's Hollywood Diversity Report**







lady in lots of fabric staring at the camera



LIKE SUSTAINABILITY A FEW YEARS AGO D&I IS BOUND TO BECOME UNAVOIDABLE

82%

67%

PROSUMERS

MAINSTREAM

I think it is important for brands to represent many different communities in their advertisements.











59/54 89/74 89/73 82/70 86/75



THE THREAT OF CANCELLATION IS HERE

28%

21%

PROSUMERS

MAINSTREAM

I have boycotted a brand that supports a community with which I disagree.











29/25 35/33 69/66 26/22 26/21

в в с

Gillette faces backlash and boycott over '#MeToo advert'

30%

20%

PROSUMERS

MAINSTREAM

I have boycotted a brand that failed to support a community I belong to or care about.











24/17 38/32 69/63 26/21 27/20

VOGUE

Colin Kaepernick's Nike Ad Inspires Boycott **Nike Protest**

"You burning your Nike gear costs Nike nothing, & gives them free advertising."

HAVAS

BUT IT'S A TRICKY TOPIC TO HANDLE

41% | 39%

PROSUMERS

MAINSTREAM

When brands take a position on a community concern, I often find it disingenuous.











35/31 43/35 65/66 40/37 30/28

The New Hork Times

'This Pride Month I'm Partnering With' Memes Are Coming Out Strong

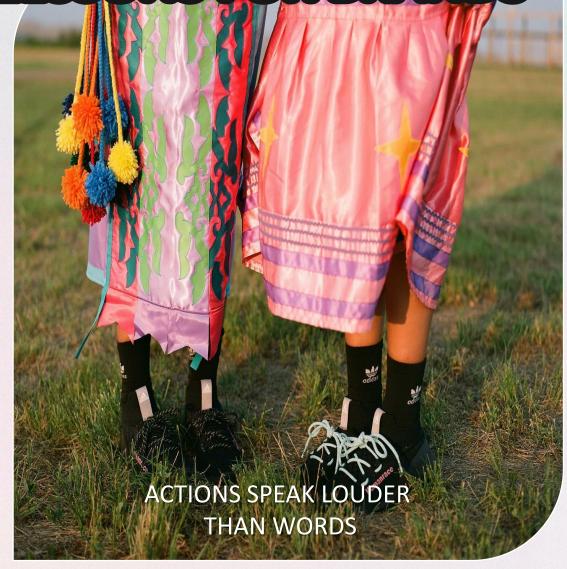
Online, the L.G.B.T.Q. community is having fun with the corporate sponsorship of Pride month and the influencers who take part in those campaigns.

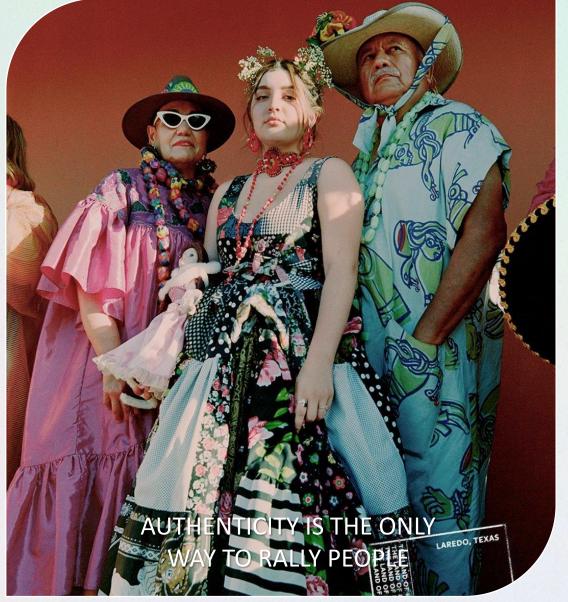


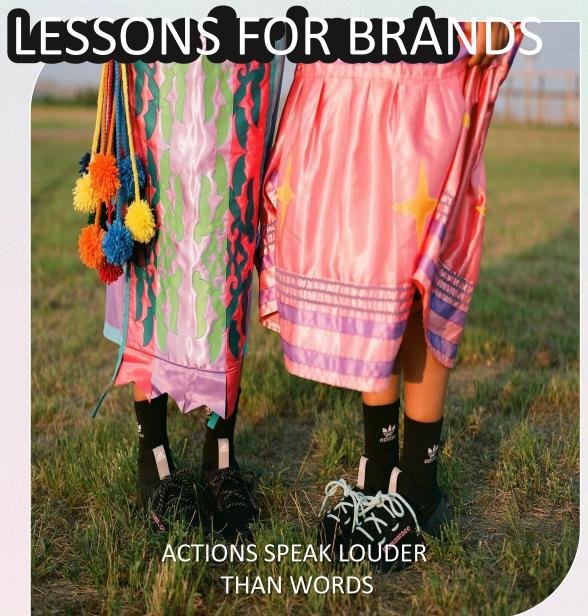


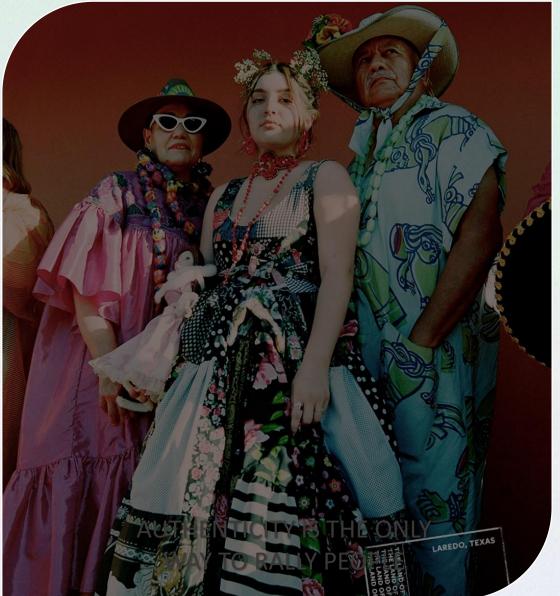


LESSONS FOR BRANDS









PROSUMER REPORT

IT ALL STARTS INTERNALLY

72%

56%

PROSUMERS

MAINSTREAM

It should be mandatory for large companies to have a diverse leadership committee.











57/46 73/54 86/75 57/54 72/63

90%

of the Fortune 500 CEOs are still white males.



IT REQUIRES EXPERTISE

77%

61%

PROSUMERS

MAINSTREAM

All brands and corporations should have a diversity and inclusion expert on their leadership committee.











65/51 80/60 91/78 67/59 84/67

67% growth in D&I employees over the last five years in EMEA. Linkedin Study, 2021

BØF

Why Do Fashion's Chief Diversity Officers Keep Quitting?

The root of the problem is that many companies hastily designed and staffed CDO roles in response to pressure from their employees and customers, as well as outside activists. The responsibilities and goals were often nebulous. At worst, CEOs and corporate boards prioritised quickly hiring an ethnically diverse internal candidate who often ended up serving as more of a figurehead over a more meticulous search for someone with the expertise and desire to thrive in the role.

ACT BEFORE YOU SPEAK

78%

61%

PROSUMERS

MAINSTREAM

When brands take a position on a community concern, it is imperative that they follow it up internally and externally with concrete actions.











55/44 86/68 94/75 77/69 81/72

Forbes

Don't Let That Rainbow Logo Fool You: These 9 Corporations Donated Millions To Anti-Gay **Politicians**



Employee Walkout Canceled After EA Makes Statement Supporting Transgender And Women's Rights

Employees had demanded that the company speak up on gender-based rights and not "rainbow-wash" the EA logo for Pride Month.



Häagen-Dazs Taps Brooklyn Graphic Artist Jade Purple Brown To Design Its 'City Sweets' Collection

PROSUMER REPORT

WITH GREAT POWER, MUST COME GREAT SUPPORT

78%

63%

PROSUMERS

MAINSTREAM

Larger companies should make an effort to support small businesses owned by people in marginalized communities.



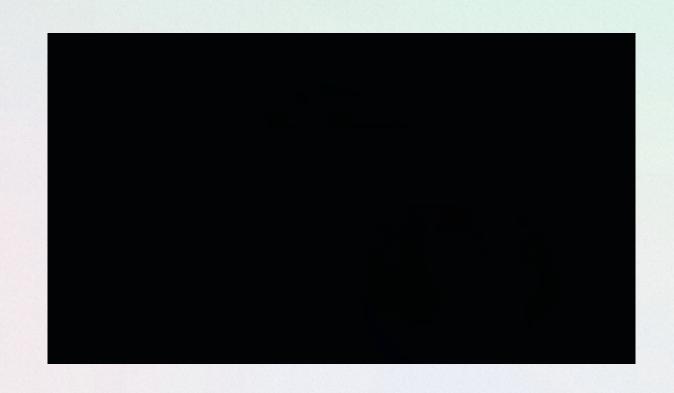






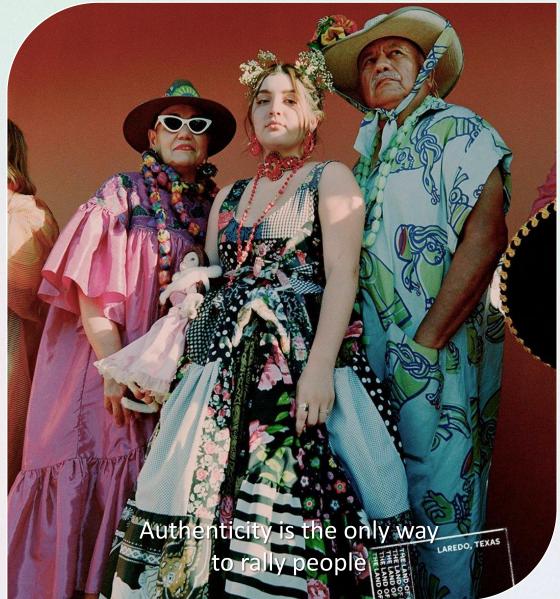


73/56 86/67 86/73 73/60 86/72



LESSONS FOR BRANDS





REPRESENTATION CAN BE A MINE FIELD

81%

68%

PROSUMERS

MAINSTREAM

Global brands should pay more attention to cultural differences, so they do not offend anyone.











65/47 80/59 96/77 70/64 94/83

Daily Mail

Dolce & Gabbana is accused of racism over new advert showing Chinese woman struggling to eat Italian food with chopsticks

The Drum

Samsung takes down ad featuring drag queen in Singapore after backlash

By Shawn Lim - January 20, 2022

THE BIG TENSION: GIVING A VOICE WITHOUT STEALING THE VOICE

41%

29%

PROSUMERS

MAINSTREAM

I expect brands to amplify the voices of marginalized communities.











27/27

47/26

50/37

33/21

6

61/44

43%

35%

PROSUMERS

MAINSTREAM

When brands seek to represent my community, I often feel it is stereotypical.











31/23

47/37

64/64

46/35 35/24

How Telfar Became The Black-Owned Handbag To Have

Teflar Clemens' Telfar bag became the must-have handbag of 2020 after several celebrities were spotted rocking the faux leather bag that also landed on Oprah's "Favorite Things" list.

Issues can arise when we see a split between the way a cultural practice is valued and the way people from that culture are valued and treated in a particular society.

Dr Shameem Black Department of Gender, Media and Cultural studies, Australian National University

DESIGN FOR THE LESS REPRESENTED

53%

39%

PROSUMERS

MAINSTREAM

I expect brands to design products and services tailored to the specific needs of communities.





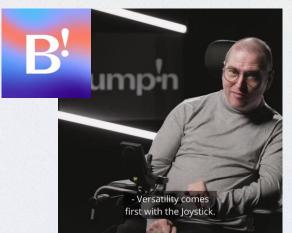






27/19 51/32 57/48 37/27 65/52





BUT DON'T GIVE UP ON UNIVERSAL COMMUNICATION

72% 78%

PROSUMERS

MAINSTREAM

I prefer to buy brands that are not targeted at any one community.









88/84 68/76 52/57 87/86 65/74

HAVAS

BRANDS CAN BE THE CONNECTOR

59%

46%

PROSUMERS

MAINSTREAM

I expect brands to build bridges between communities and the broader public.











53/34 60/43 58/52 55/41 71/65

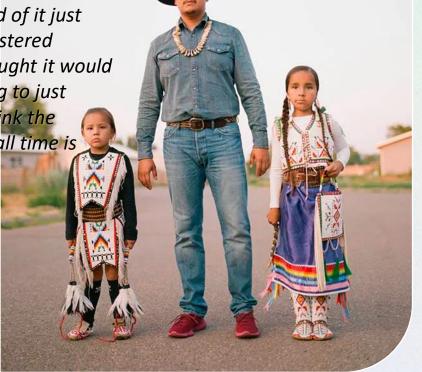
UNVEILING NEW HUMANRACE SIČHONA SNEAKER ALONGSIDE "I AM DAKOTA, WE ARE DAKOTA" CAMPAIGN WITH PHARRELL WILLIAMS

I was just providing a visual and auditory platform for them to tell their story. With our brand, instead of it just being my face plastered everywhere, I thought it would be very interesting to just show culture. I think the

greatest color of all time is

culture.

Pharell Williams



INANUTSHELL

- Communities have become a critical source of empowerment for people, when institutions seem to be falling apart
- · They give us the power to preserve and defend culture in the face of globalization.
- · Communities gives us the power to protect, speak up and conquer new rights.
- This power raises new tensions around universalism and representation.
- A topic that brands should approach with caution and authenticity:
 - By giving tangible evidence of their actions before speaking.
 - By acknowledging the specificities of communities and carrying their voices.

The new power of communities

PROSUMER REPORT



OCTOBER 2022

